

Ice Melt Products

2018-2019

ALL Pricing F.O.B. The Port of Indiana
800 Sun Drive, Portage, IN

BULK SALT

***PREPAY BULK ...PREPAY AND PULL BY 10-31-2018 OR PREPAID AND PULLED THRU MARCH 31, 2019**

White Bulk Salt— Coarse grade

Prepay Pull by 10/31/2018 \$ 96.00 3/31/2019 \$ 99.00

NET DUE PAYMENT TERMS: \$ 104.00 (unless committed on contract tonnage and price not guaranteed thru season)

Clearlane Green Treated Bulk—treated with Mag. Chloride /Mag sulfate /Sodium Gluconate/ Green Food Dye

Prepay Pull by 10/31/2018 \$ 109.00 3/31/2019 \$ 112.00

NET DUE PAYMENT TERMS \$ 115.00 (unless committed on contract tonnage and price not guaranteed thru season)

Frickin Treated Bulk—treated with 2 Chloride products – better melt point than White - “where it lands it lays”

Prepay Pull by 10/31/2018 \$ 109.00 3/31/2019 \$ 112.00

NET DUE PAYMENT TERMS \$ 115.00 (unless committed on contract tonnage and price not guaranteed thru season)

Super Sacks

***PREPAY AND PULL BY 10-31-2018 OR PREPAID AND PULLED THRU MARCH 31, 2019**

(HANDLE ON TOP, DRAWSTRING ON THE BOTTOM, SHRINK WRAPPED ON WOODEN PALLET)

White Salt and Frickin Treated in Super Sacks are **NOT screened product.*

White Salt—Prepay Pull by 10-31-2018 \$ 126.00 3/31/2019 \$ 129.00

NET DUE PAYMENT TERMS \$ 134.00 (unless committed on contract tonnage and price not guaranteed thru season)

Frickin Treated—Prepay Pull by 10-31-2018 \$ 139.00 3/31/2019 \$ 142.00

NET DUE PAYMENT TERMS \$ 145.00 (unless committed on contract tonnage and price not guaranteed thru season)

National Melt—Prepay Pull by 10-31-2018 \$187.00 3/3/2019 \$190.00

NET DUE PAYMENT TERMS \$195.00 (unless committed on contract tonnage and price not guaranteed thru season)

Clearlane Green Treated—Prepay Pull by 10-31-2018 \$ 139.00 3/31/2019 \$ 142.00

NET DUE PAYMENT TERMS \$ 145.00 (unless committed on contract tonnage and price not guaranteed thru season)

50# Bagged Product

50# White (Product is screened)

Melt point +15 F

Prepay and Pull by 10-31-2018 \$.20/bag discount from price below 3/31/2019 \$.10/bag discount from price below

Single Pallet \$5.25/bag

Minimum each order 6 pallets: \$4.75/bag

18 pallets \$4.50/bag

49 bags per pallet*

50# National Melt (product is screened)

Blend of Calcium, Potassium and Salt melt point –20 F

Ideal for Sidewalks, has effective melt point. Safer on concrete.

Prepay and pull by 10-31-2018 \$.20/bag discount from price below 3/31/2019 \$.10/bag discount from price below

Single Pallet \$6.75/bag

Minimum each order 6 pallets : \$6.25/bag

18 pallets \$6.00/bag

49 bags per pallet*

50# Calcium Chloride

Single Pallet — 55 bags per pallet: \$17.25/bag

Frick Services Contract



Assures Customer that from date of Contract to March 31, 2019

- Price is Fixed
- Product is Secure

A contract gives you as the customer the security that as winter blows in, not only is your product secure but pricing is fixed!

- i.e. Typically in January prices will increase as product supply dwindles

When you as a customer chose to utilize our Contract and Prepay:

Not only will you have a lower cost, but any product NOT PULLED by 3/31/19 can be stored for a one time \$6/ton flat fee for product not pulled

**We will store the product until the following season:
It's paid and ready regardless of price fluctuation for that season!**

- Secures product for current season!**
- No need to worry about storage come 3/31/19**

****Please send any ST 105 Indiana Sales Tax Exemption Form to waive sales tax***

We also offer Delivery of Full Loads ONLY!

- 18 pallets of Bagged**
- 25 tons of Bulk**

(Available with or without a forklift)



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